

# Assessing Systems Change: A Funders' Workshop Report

July 29 - August 1, 2019

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### I. Background and Workshop Structure

In our Scaling Solutions Toward Shifting Systems Initiative<sup>1</sup>, Rockefeller Philanthropy Advisors (RPA) and the Initiative's Steering Group members discovered a great interest in deeply exploring the question of how to monitor and evaluate systems change, since this is different from assessing a specific project, program, or grant. In response to this, we hosted a 3-day residential workshop for funders to explore this theme with the intention of improving our understanding and practices in this area. We invited outstanding, thoughtful experts on evaluation of systems change – Margaret (Meg) Hargreaves, Glenn Page, and Zenda Ofir (*please see their full bios in Appendix A*) – who created and led the rich learning experience. Between them, they have designed, implemented and evaluated strategy on a wide range of themes in systems change and transformation, including climate change, governance response to ecosystem change, the food/water/energy nexus, policy advocacy, decent work, poverty reduction, food systems, child protection systems, disparities in health care, juvenile justice, and more.

The resource team designed the workshop around three overarching themes: **seeing systems change**, **facilitating systems change**, and **assessing systems change**. The first two are foundational to the third; without the capacity to see dynamic attributes of systems and to leverage the pathways and mechanisms that facilitate systems change, it is not possible to assess whether or how systemic change has occurred. Each theme was split into multiple 'acts', of a dynamic 'play' that starred resource team members, philanthropic and evaluation participants, RPA staff, and workshop advisors. Through the seven acts of the workshop, participants became a community of practice that reviewed key concepts from systems and complexity theories. Since each participant had identified a 'system of interest' prior to joining the workshop, they also applied and reflected on key concepts in the context of their own specific work and returned home with an action agenda.

Prior to the workshop, RPA shared two webinars to ensure all participants had a 'floor' of understanding about the concepts that would be used. The <u>first webinar</u> brought the resource team together to provide an overview of the workshop; the <u>second webinar</u> featured Michael Quinn Patton, a leader in the evaluation field, who introduced the concepts of transformation, theories of transformation, and Blue Marble Evaluation as well as key definitions and principles.

Equally important, our 30+ curated participants brought a wealth of experience from different sectors and backgrounds, which ensured that we had a rich palette to draw upon at the workshop. (*Please see Appendix B for a list of and contact information for all attendees.*) They came from 8 countries and nearly 30 different organizations, which collectively focus on each major region of the planet. A pre-workshop survey revealed what they believe are the barriers to adopting systems evaluation approaches within their philanthropic institutions and across the sector as a whole. Highlights include (in no order):

<sup>&</sup>lt;sup>1</sup> The Scaling Solutions toward Shifting Systems Initiative was launched in 2016 as an inquiry: Can we encourage collaborative, longer-term, adaptive resources to fund and accelerate scalable solutions targeting systemic changes around pressing global issues? Since then, the Initiative's Steering Group and team – with representation from the Skoll, Ford, and Draper Richards Kaplan Foundations, Porticus, and RPA – has examined when, how, and why certain solutions were able to grow and achieve the system-level shifts that were anticipated. For more information please contact Heather Grady at hgrady@rockpa.org.

- Lack of resources (e.g. money, human capital) and time
- Lack of understanding by colleagues about the resource intensity of good evaluations
- Lack of knowledge on how to design an evaluation system, which methods to use, or on who to commission for an evaluation
- Lack of shared goals, questions, and understanding of the key variables to measure, many are only interested in understanding discrete pieces rather than the cohesive whole
- Lack of appreciation for the full nature and scope of the 'global problem space'
- The dominant 'logic model' paradigm, which is ideal for evaluating programs or projects but not systems change
- Lack of comfort with changes that cannot be causally attributed to an investment
- Avoiding questions of systemic inequity, while focusing on the impact of charitable giving
- Out-of-date concepts of accountability, expertise, and impact; evaluation is too rarely used as a learning and adaptation opportunity
- Improper or competing definitions of systems change; general lack of clarity around terms
- Assessing the actions of specific organizations, rather than how the entire system is producing better outcomes
- Unaligned organizational culture, incentives, and decision-making structure, which can lead to risk aversion, difficulty in committing to long time horizons, hubris, etc.
- Challenges with change management at the staff level
- Lack of clarity of roles and expectations at the board level
- Despite having evaluation expectations of grantees, not providing sufficient financial and technical resources to support the work; even when resources are provided, they typically go to single or partner grantees, rather than toward diverse stakeholder collaborations
- Grantees owe too many different funders different evaluation products
- Gaps between academic theories and best practices, and the realities of resource constraints felt by social change agents on the ground
- Lack of transparency and accountability among funders and experts

The resource team was attentive to participants' need to overcome some of these barriers in the coming months and years. So, in addition to developing participants' competencies, the resource team helped participants explore how to **develop philanthropic capacity for assessing systems change.** In fact, this is the intention of the Scaling Solutions initiative – to generate new learning and action to address the urgent, systemic challenges that people and our planet face.

To synthesize the concepts covered during the workshop, the report is organized as follows:

- 1. Seeing Systems Change
- 2. Facilitating Systems Change
- 3. Assessing Systems Change
- 4. Developing Philanthropic Capacity for Assessing Systems Change
- 5. Calls to Action

Though this report isn't exhaustive, it includes the most salient concepts. We hope this serves as a 'sensitizing' introduction, and we strongly encourage you to go deeper through self-study.

Please note that the writers of this report are on their own journey toward understanding systems change, so please excuse any omissions, oversimplifications, mischaracterizations, or other mistakes.

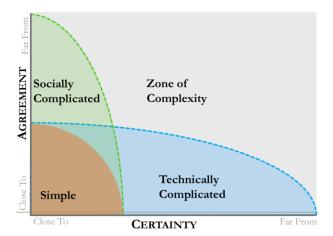
### **II.** Seeing Systems Change

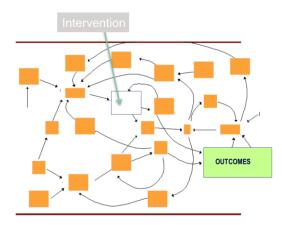
Echoing some of the barriers identified by participants, the resource team kicked the workshop off by describing the social change sector's dominant approach to evaluation today: focusing on discrete programs and projects, using reductionist analytical methods (e.g. linear theories of change), oversimplifying complex system dynamics, and overlooking emergent dynamics. Before describing the alternative approach – systems change evaluation that is consistent with the scale and complexity of pressing problems – the resource team introduced a few foundational concepts:

- **System:** An integrated whole, distinguished by an observer, whose essential properties arise from the relationships among its parts; from the Greek word for "to place together"; a system can be objective (i.e. hard) or socially constructed (i.e. soft)
- **Interrelationships:** The relationships between components or elements (including subsystems) within a system based on factors such as influence and dependence
- **Boundary:** The borders of the system, determined by the observer/s (and their perspectives) that define where action can be taken; boundaries can be drawn too big or too small, and even in ways that exacerbate social injustices
- **Perspective:** A way of experiencing that is shaped by our current state, circumstances, and unique personal and social histories; a single system can be seen from multiple perspectives spanning mental models, levels of power, etc.
- **System of interest:** The product of distinguishing a system (in a situation and in relation to an articulated purpose) in which an individual or a group has an interest/stake; a constructed system that is of interest to one or more people, used in a process of inquiry
- **Systemic thinking:** Refers to the understanding of a phenomenon within the context of a larger whole; to understand things systemically is to put them in a context, to establish the nature of their relationships

(Please see Appendix C for definitions of other relevant concepts.)

Underlying the need for systemic thinking is the reality of **complexity**, which is characterized by high uncertainty regarding what will actually work, high disagreement on what should be done to solve a particular problem, emergent outcomes (both positive and negative), feedback loops, unpredictability, unclear cause-and-effect relationships, and more.





(Please see Appendix D for key complexity concepts.)

Complexity can be seen in all aspects of social change efforts, such as in: the context (e.g. the historical, economic, political, sociocultural, ecological, and other factors that have a bearing on the intervention); the nature of the intervention; the interactions among stakeholders; the nature of systemic change; and the nature of the evaluation process itself. And complex situations demand different behaviors and skills from both leaders of interventions and evaluators.

There is no single recipe for making sense of **complex adaptive systems**. When understanding systems that are constantly changing, or designing interventions and evaluations, we must avoid imposing pre-determined frameworks (e.g. linear cause-effect logic or SMART goals). Instead, we must **match** our methods to each situation at hand, by acting less like experts and more like diagnosticians.

Though we'll never have perfect information (it is impossible to consider all possibilities in a complex system) we can use **heuristics**, or shortcuts that can help us in sense-making, framing & informing decisions, and sequencing & prioritizing what to do. Heuristics are key to 'seeing' systems, and can be likened to the various **dimensions** we can use to understand the system of interest. Some commonly considered dimensions include:

- Scales/levels of the system, and the interaction between subsystems
- The timeline and geographical area over which a system has unfolded, which can help us consider history, context, etc. over time
- Perspectives of key and marginal stakeholders
- Quality of connections in a collaboration, network, supply chain, etc.
- How information flows what information is available, who has access, and who does not
- Policies/laws, enforcement parameters, incentives, and punishments present in a system
- The paradigms (i.e. mental models) that have led to the very existence of the system

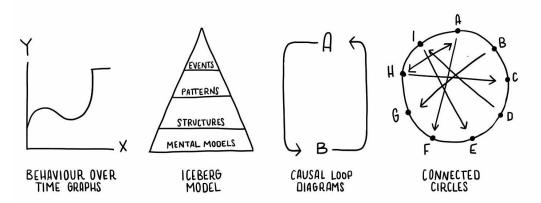
One method for 'seeing' a system of interest is visualizing these dimensions – i.e. **mapping the system**. A map can take many forms, but good system maps highlight the essential attributes of a system without overwhelming us. They also help us set boundaries for what is to be evaluated, understand different perspectives, consider the importance of context and culture, and more. Though there are many ways to map a system, the process typically includes:

- 1. Highlight system attributes
- 2. Show dynamics & interconnectedness
- 3. Communicate understanding
- 4. Identify knowledge gaps, intervention points, and insights

(For step-by-step guidance, the resource team pointed to the Centre for the Evaluation of Complexity Across the Nexus' "Participatory Systems Mapping" guide.)

There are many types of mapping, ranging from two-dimensional diagrams to other approaches such as <u>Agent-based Modeling</u>, <u>GIS analysis</u>, <u>Social Network Analysis</u>, <u>Sensemaker</u>, <u>Critical Systems Heuristics</u>, and more.

# TYPES OF SYSTEM MAPPING





When mapping a system, it can be useful to ask the following:

- What attributes have we identified that can be used to draw a map of the system?
- How would we draw the key actors who influence and are influenced by each other through their different roles, perspectives, power, and culture?
- Where are feedback loops?
- Where are we having trouble, getting stuck? What other information do we need to improve the map? Where would we get that information?

And, when considering the time dimension specifically, it may be useful to ask:

- How did we get to the system we have today?
- What changes occurred over time, before and after our influence started?
- What events, factors, or change processes facilitated or constrained change?
- What evidence leads us to this conclusion?

To illustrate these concepts, the resource team shared a <u>case study of work in the western region</u> <u>of Ghana</u> (which attempted to build capacity for adaptation to a rapidly changing coastal zone) and explored its system dimensions. The Ghana case had multiple dimensions mapped to illustrate an integrated system mapping approach, which demonstrated the importance of "triangulating" between multiple frameworks and inquiries. to better 'see' a complex system.

Then, the resource team led participants through exercises to identify the key dimensions of their own system of interest, create a portfolio of maps for each system, and draw a timeline to show the evolution of that system from the past and into the future.

## **III.** Facilitating Systems Change

After exploring the many ways through which systems can be 'seen', the workshop moved on to how systems can be changed. The resource team emphasized that, on its own, the term "systems change" does not suggest a particular kind of ambition or scale of change. We can attempt different types of systems change:

Type of Change	Description	Scale Type	Example	Learning Mode
Incremental	Improves performance within existing rules	Doing more of the same through replication and adaptation (i.e. scaling out)	Reduce waste	Single Loop, to catch and fix mistakes; i.e. "Are we doing things right?"
Reform	Revises rules and reorganizes structures to change systems and their parts	Changing policies and laws (i.e. scaling up)	Enact waste recycling policies	Double Loop, to understand causes and inform action; i.e. "Are we doing the right thing?"
Transformation	Creates previously unimagined possibilities and new ways of thinking through visioning, experimentation, & invention	Spreading big ideas in the "memes sphere" to enable emergence and shift all other systems (i.e. scaling deep)	Create a cradle-to-cradle product lifecycle and cultural expectation	Triple Loop, to explore our values and understand how we make decisions that frame our work; i.e. "How do we establish 'rightness'?"

These different types of change suggest **different places of a complex system where one can intervene** – **i.e. leverage points** – where a small shift in one area of the system can yield big changes everywhere else. There are several leverage points – described in Donella Meadows' <u>Thinking in Systems</u> – which can be grouped as follows (in order of impact potential):

- 1. *Components*: parameters and practices within the system (e.g. subsidies, taxes, standards)
- 2. *Contextual dynamics*: strength of feedback loops and structure of information flows (e.g. stock market corrections following new information regarding supply/demand)
- 3. *Structures & rules*: the stipulations that provide certain degrees of freedom (e.g. constitutions, laws, punishments, incentives, informal agreements)
- 4. *Goals*: the ends toward which the system is working (e.g. capital accumulation)
- 5. *Paradigms*: the deepest beliefs often unstated and unquestioned from which a system's goals, rules, & structures arise (e.g. the belief that land can be 'owned')

'Pushing' on a leverage point can occur in a few different ways: destroying something, creating something new, confronting those maintaining the status quo, or collaborating with others. In

turn, these approaches suggest different strategies to change systems:

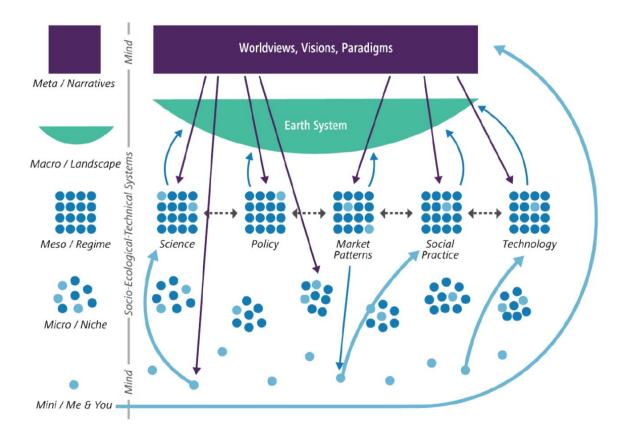
Change Strategy	Archetype & Approach	Example
Forcing Change	Warrior: Destroys and confronts; typically involves organizing others	Strikes or boycotts
Directing Change	Missionary: Destroys and collaborates; typically involves negotiating with others	Financial pay-offs
Doing Change	Entrepreneur: Creates and confronts; typically involves empowering others	Media campaigns
Co-Creating Change	Lover: Creates and collaborates; typically involves partnership and co-production	Religious coalitions

Considering the types of change, places where one can intervene, change strategies, and more, one can start to develop a **Theory of Change** (TOC) – a living document that captures current understanding of the causal links in a system and how planned interventions contribute to the intended impact. TOCs must be credible (i.e. theoretically sound, empirically based) and useful. The process of developing a TOC can be ongoing, which would enable "structured experimental learning" for adapting to new information in iterative cycles of design, implementation, monitoring, evaluation, and learning. TOCs can be developed for any kind of intervention (e.g. event, project, program, policy, strategy, organization) and any kind of situation – e.g. simple situations where incremental change interventions can be tightly planned, or complex situations where transformational interventions need to be responsive to emerging issues and unexpected changes. The resource team shared some tips to consider when drafting TOCs:

- TOCs are more than linear logic models of inputs, activities, outputs, and outcomes; they may include multiple levels, feedback loops, contextual elements, hypotheses, assumptions, data, insights, etc.
- Diagrams need to strike a balance between two conflicting requirements easy to read but detailed enough to match the complexity of the real world.
- Common diagram errors include unlabeled connections between boxes, missing connections between boxes, and missing elements.
- Do not just buy into dominant theories about how "change" or "development" happens; instead, view the world through a complex adaptive systems lens and apply these concepts in designing, planning, and evaluating interventions.

(For more on developing TOCs, the resource team recommended Hivos' "Theory of Change Thinking in Practice: A Stepwise Approach".)

TOCs can also help guide **transformational social innovation**, i.e. new interventions that seek to address a social problem by transforming the social institutions (at all scales from micro to macro) that created the problem in the first place. In fact, we can even develop a **Theory of Transformational Change** (TOTC), which integrates multiple TOCs across collaborating actors, local knowledge, different levels of various systems, and more.



(Though literature on transformation and TOTCs is just emerging, the resource team pointed us to several resources, including Steve Waddell's <u>Change for the Audacious: A Doer's Guide</u> (preview), the <u>SDG Transformations Forum</u>, the recently launched <u>Blue Marble Evaluation</u> field of practice, and the Global Environment Facility's <u>"Evaluation of GEF Support for Transformative Change"</u>.)

To illustrate these concepts, the resource team shared several examples, such as <a href="The California Endowment's theory of change for its Building Healthy Communities initiative">The California Endowment's theory of change for its Building Healthy Communities initiative</a> (see page 4 for the 'virtuous action cycle, an iterative principles-based process). They also shared the striking example of China's transformation (clearly obvious from <a href="before and after pictures of cities like Shenzhen">before and after pictures of cities like Shenzhen</a> over the last few decades) via Yuen Yuen Ang's book <a href="#How China Escaped the Poverty Trap">How China Escaped the Poverty Trap</a>. According to Ang, transformation cannot be attributed to a single cause; rather, it arises from a contingent, interactive, adaptive, coevolutionary process that she calls "directed improvisation". In China's case, local, state, and market actors were empowered to improvise many creative solutions to continuously changing problems. Reflecting on this case, the resource team shared a nugget of wisdom: when developing a TOTC, ask yourself, "how can we release the energy of a society?"

Then, the resource team led participants through an exercise to develop a TOC/TOTC for their system of interest. Participants were guided by the following questions:

- What are the implications for different variables and key actors (e.g. change agents, affected populations, status quo representatives, funders, evaluators) in the system?
- What are the dimensions of control, influence, and beyond?
- What common vision do you have for a desired future state of your system? How are you working together to contribute to that change?

- What opportunities for action are you responding to?
- What barriers or resistance are you experiencing?
- How are you testing and adapting your TOC/TOTC?

Once participants developed a TOC/TOTC, the resource team then asked them to reflect on the following questions:

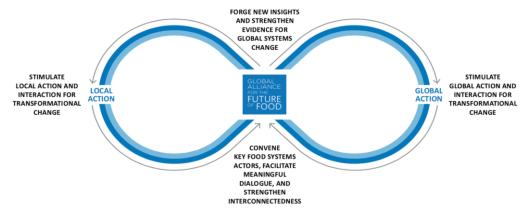
- What was it like to shift from a project to a collective action focus (from "me" to "we")?
- How were power differences between roles balanced?
- How integrated were the pathways of activity?
- How hard was it to consider the TOC/TOTC, reflect, and adapt?
- What is different about funding projects vs. seeing/facilitating/assessing change?
- How possible is this to do in the real world?

The resource team concluded this section of the workshop by sharing an emerging field of evaluation practice – <u>Blue Marble Evaluation</u> (BME) – that integrates other evaluation lenses (e.g. developmental, utilization-focused, and principles-focused evaluation) and many of the concepts described above (e.g. local to global action). It is a framework for developing, adapting, and evaluating major systems change initiatives involving complex networks of stakeholders. BME responds to the moral imperative of our moment by focusing on the transformation of the largest possible system – the entire planet. It is guided by four overarching principles:

- 1. Global Thinking: apply whole Earth, big picture thinking to all aspects of systems change
- 2. Anthropocene as Context: know and face the realities of the Anthropocene, and act accordingly; time is of the essence (i.e. we need to take collapse scenarios seriously)
- 3. *Transformative Engagement*: engage consistent with the magnitude, direction, and speed of transformations needed and envisioned
- 4. *Overarching Integration Principle*: integrate Blue Marble principles in the design, implementation, and evaluation of transformational systems change initiatives

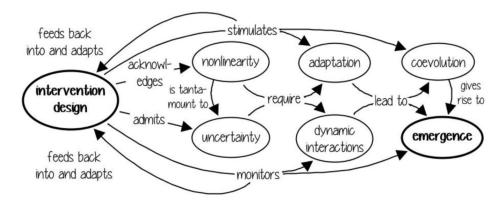
To showcase BME in practice, the resource team described its role in the <u>Global Alliance for the Future of Food</u>, a strategic alliance of nearly two dozen funders working together with others to transform global food systems, in order to impact the areas of health & well-being, climate, agroecology, and true-cost accounting. (<u>Pablo Vidueira</u> is the dedicated Blue Marble Evaluator.)

Before moving onto the next section – assessing systems change – the resource team cautioned participants: it does not help to assess systems change if what "lies underneath" the theory/design will never work because insights about complex adaptive systems behavior were never applied.



### IV. Assessing Systems Change

After grounding participants in seeing and facilitating systems change, the resource team reminded participants that assessment "lies at the heart of it all" because complex situations don't give us another choice. I.E. Assessing systems change is essential to systems interventions.



Therefore, systems change demands a **different approach to evaluation**:

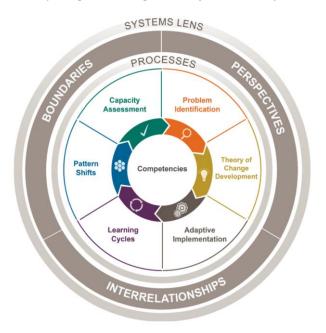
**Moving from traditional evaluation ...** (Center for Disease Control's framework)



Characterized by:

- Focus on programs and projects
- Uses reductionist analytical methods e.g. linear theories of change
- Does not address emergent dynamics in complex systems

... toward systemic change evaluation. (Margaret Hargreaves' framework)



Characterized by:

- Systemic understanding of problems
- Developing a systemic theory of change
- Adaptive implementation
- Iterative learning cycles
- Assessing pattern shifts
- Building sustainable capacity for MEL

Systemic change evaluation can be completed for either ongoing program development or for assessing what contributed to change; the resource team recommended doing both. Though a deep-dive into all relevant **approaches and methods** for conducting systemic change evaluations was beyond the scope of this workshop, the resource team highlighted specific ones and encouraged participants to explore these themselves:

Evaluation Approaches/Frameworks	Methods/Techniques
<ul> <li>Realist Evaluation</li> <li>Theory-Based Evaluation</li> <li>Utilization-focused Evaluation</li> <li>Developmental Evaluation</li> <li>Principles-focused Evaluation</li> <li>Blue Marble Evaluation</li> </ul>	<ul> <li>Outcome Harvesting</li> <li>Outcome Mapping</li> <li>Contribution Analysis/Tracing</li> <li>Comparative Case Studies</li> <li>Process Tracing</li> <li>Most Significant Change</li> <li>Participatory Impact Assessment &amp; Learning Approach (PIALA)</li> <li>Qualitative Comparative Analysis</li> <li>Ripple Effect Mapping</li> <li>Participatory Action Research</li> <li>Rapid Cycle Testing</li> </ul>

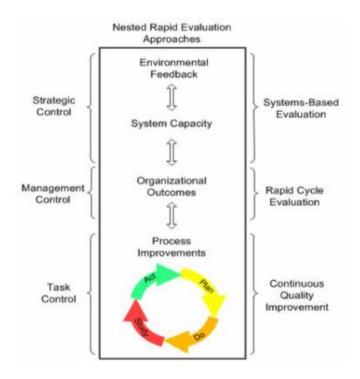
### In addition, the resource team shared notable **resources**:

- <u>"Leveraging Systemic Change: Evaluating What Works"</u> by Margaret Hargreaves (*working paper*)
- <u>"Principles for Effective Use of Systems Thinking in Evaluation"</u> by the American Evaluation Association's <u>Systems in Evaluation</u> Topical Interest Group
- <u>"A Transcultural Global Systems Perspective: In Search of Blue Marble Evaluators"</u> and <u>Blue Marble Evaluation: Premises and Principles</u> by Michael Quinn Patton
- "Inclusive Systemic Evaluation for Gender Equality, Environments and Marginalized voices (ISE4GEMs): A new approach for the SDG era" by U.N. Women
- <u>Dealing with Complexity in Development Evaluation: A Practical Approach</u>, edited by Michael Bamberger, Jos Vaessen, Estelle Raimondo
- Evaluating Climate Change Action for Sustainable Development, edited by Juha I. Uitto, Jyotsna Puri, Rob D. van den Berg
- <u>"Managing for Sustainable Development Impact"</u>, by Cecile Kusters, Karen Batjes, et al.
- (Please see Appendix E for a list of many other resources, compiled by the resource team.)

#### And workshop participants shared a few resources that they've found to be helpful:

- Grantmakers for Effective Organizations' <u>Systems Grantmaking Resource Guide</u> (which itself includes a compilation of tools & resources)
- The Omidyar Network's "Systems Practice" workbook
- FSG's "The Water of Systems Change"
- Innovation Network's <u>Social Movement Learning Project</u>
- Stanford Social Innovation Review <u>articles on systems</u>

The resource team advised participants to use **multiple approaches & methods**, **which can be nested to meet different needs**. (They shared that, despite having worked on many evaluation projects, they have never applied the same 'recipe' twice.) In fact, evaluations can help us understand both short-term results and long-term outcomes, and contribute to both task control and strategic control. For example, an evaluation may use: quality improvement and performance measurement methods for project-level process improvements and incremental change projects; rapid program evaluation methods for organizational-level and institutional reform programs; and developmental evaluation methods for large-scale transformation initiatives. Evaluating an initiative from task, organization, and systems perspectives enables us to trigger change more effectively, at multiple leverage points.



Also, this nesting suggests that a **variety of indicators** can be used for monitoring complex systems:

- *Flexible Indicators* change as the program is adapted over time, especially at the output level.
- *Bedrock Indicators* are meaningful and durable signals of change at the outcome level; these are fixed over the adaptive life of a program (i.e. the goal posts are kept in place).
- Learning Process Indicators track experimentation and learning cycles; e.g. a program may get credit for undertaking an adaptive learning process.
- Open-Ended "Concrete Change" Indicators enable us to track unanticipated outcomes that have emerged following an intervention; for example, a program may commit to delivering a target number of improvements without pre-specifying what those improvements might be (such data can be gathered through techniques like Outcome Harvesting).
- Baskets of Indicators are collections of indicators that track multiple change pathways.

Unfortunately, complex adaptive systems pose challenges throughout the assessment process – for which the resource team had several suggestions:

Challenges posed when	which can be mitigated by:
Engaging Stakeholders	<ul> <li>Identify different perspectives, values, and power dynamics of diverse evaluation users and stakeholder groups, including their interests and incentives for engaging in the intervention.</li> <li>Identify project boundaries, timeline, budget constraints and other resource needs, data availability, political constraints, client schedules, and evaluation expertise and capacity and how complexity issues can be addressed within those constraints.</li> <li>Clarify the purposes of the evaluation and central evaluation questions and the extent to which complexity issues should be addressed to meet client expectations in these areas.</li> <li>Do not place excessive burdens on overworked clients and staff.</li> </ul>
Describing the Program	<ul> <li>Describe the program's purpose, size, scope, nested levels, diversity of activities, locations, actors, organizational complexity,</li> <li>Describe the program's theory of change, pathways of change, direct and indirect effects, and range of outcomes.</li> <li>Describe the dynamic context in which the intervention is embedded and how historical, economic, political, sociocultural, administrative, and legal factors are influencing the intervention.</li> <li>Describe the interactions of the actors involved in the program as well as in governance, coordination, management, communication, and monitoring, learning, and evaluation functions.</li> </ul>
Focusing the Evaluation Design	<ul> <li>Develop an integrated mixed methods approach to draw on multiple data sources, evidence stream, emergent designs, and multiple stages.</li> <li>Determine what combination of methods can be used to address relevant complexity challenges and what innovative methods should be used to address the questions of attribution and contribution in the evaluation.</li> <li>Develop a process for monitoring and responding to shifting dynamics of the evaluation in response to shifting stakeholder priorities, program activities, timing, speed, and delays.</li> <li>Expand the scope of the evaluation and/or introduce novel data collection and analytic methods that capture complexity dimensions.</li> </ul>
Gathering Credible Evidence	<ul> <li>Introduce and explain evaluation methods that are not well-known, and how they will work in the evaluation.</li> <li>Clarify the data collection processes of the evaluation, how they will capture and address emergent outcomes, and the extent to which these sources of complexity should be addressed to meet client expectations.</li> <li>Create and maintain a flexible and responsive project management approach to identify and manage changing project dynamics.</li> <li>Be opportunistic and draw on whatever data sources are found or become available, as part of a developmental evaluation process.</li> </ul>

### *Justifying Conclusions* Determine the mechanisms and processes to be used to involve stakeholders in the process. Identify the costs and benefits of using specific participatory sensemaking methods in the evaluation. Break down systems into identifiable parts, and units of analysis into smaller activities or levels of intervention, for data collection and analysis. Then reassemble the findings to understand how components work in context and look at particular parts across interventions, taking care to map their complexity dimensions. Use holistic approaches that seek a comprehensive understanding of an intervention in its context. Sharing Lessons and • Report how different parts work, for whom, and in what **Ensuring Use** conditions. Be flexible to the information needs of stakeholders, by addressing the most pertinent questions with relevant answers. Ensure stakeholder buy-in by addressing complexity issues, multiple and nonlinear causal pathways, and actual outcomes. Prioritize learning and its role in changing client mindsets, and developing capacity at individual, organization, and systems levels.

Taken together, these concepts can help inform **evaluation design and strategy**. Key considerations include:

- What are the important design choices and trade-offs?
- What questions are we prioritizing and why?
- What challenges are we facing when choosing methods?
- What technical assistance and guidance do we need?

To illustrate these concepts, the resource team shared a few cases of systems change assessment and the approaches/methods used in each: the Alliance for Strong Communities' <a href="Change in Mind Initiative evaluation">Change in Mind Initiative evaluation</a>, which exemplifies rapid cycle learning; the Washington State <a href="Adverse">Adverse</a> <a href="Childhood Experiences">Childhood Experiences</a> (ACE) <a href="Public-Private Initiative evaluation">Public-Private Initiative evaluation</a>, which exemplifies a retrospective systemic change evaluation; and the Capital Institute's <a href="Regenerative Communities">Regenerative Communities</a> <a href="Network">Network</a>, which is currently using the Blue Marble Evaluation approach. Also, the resource team revisited the Global Alliance for the Future of Food case, which is using the utilization-focused, principles-focused, developmental, and Blue Marble evaluation approaches">evaluation approaches</a> to:

- pose different and complementary questions, and facilitate learning;
- assess the extent and ways in which an intervention is truly global, addresses multiple interrelated factors, and contributes to diverse interconnected outcomes;
- connect global and local perspectives, knowledge, and understanding in support of change;
- integrate and coordinate interventions across sectors, issues, problems, programs, etc.;
- successfully navigate the complexity of food systems transformation; and
- inform future action.

### V. <u>Developing Capacity for Assessing Systems Change</u>

After exposing them to key assessment concepts, approaches, methods, and tips, the workshop turned participants' gaze toward themselves, their institutions, and the sector. Participants had shared (through the pre-workshop survey) barriers to supporting, funding, operationalizing, and institutionalizing systems change evaluation, and they now had the space to think on how to overcome these at all levels. Treating this reflection as a mini-systems analysis of its own, the resource team guided participants with the following questions:

- What is your organization's learning and evaluation system?
- Who is leading the learning and for what purpose?
- What is the accountability and to whom?
- Who is benefitting from the lack of use of systemic evaluation? And how?
- What ought to happen? What *should* be your organization's learning and evaluation system?
- What are current barriers to the use of systems change evaluation in your organization?
- What are current dynamics that can be leveraged?
- What are potential strategies for addressing those barriers at different levels?
- What is your theory of change for developing and sustaining this capacity?
- What is your action agenda?

During the conversation, one participant shared a related resource, the Centre for Effective Philanthropy's <u>"Benchmarking Foundation Evaluation Practices"</u> report, which includes additional discussion questions:

- 1. What is the purpose of evaluation at your foundation?
  - a. How do your foundation's evaluation efforts align with its goals and strategies?
  - b. How does leadership at your foundation use information from the foundation's evaluation work, if at all?
  - c. How do your foundation's evaluation efforts align, or not align, with its organizational culture?
- 2. How does your foundation make decisions about each of the following:
  - a. How much to budget for evaluation work?
  - b. Which costs will be categorized as evaluation costs (e.g., salaries of staff with evaluation responsibilities, third party evaluators, data collection efforts, etc.)?
- 3. How are responsibilities for evaluation work structured at your foundation?
  - a. How many staff have evaluation-related responsibilities at your foundation?
  - b. What are the evaluation-related job responsibilities of these staff members? On what do they spend their time?
  - c. In which department or area do staff with evaluation-related responsibilities work, and why?
- 4. How, if at all, does your foundation use information from its evaluation work to inform programmatic decisions?
- 5. How are decisions made about with whom evaluation information will be shared inside and outside of the foundation?
- 6. What changes would you like to see regarding evaluation at your foundation?
  - a. What would you hope would happen as a result of these changes?

For example, if the situation at hand calls for a developmental evaluation – which would involve a close, collaborative relationship in which the evaluator is part of the intervention team and provides rapid feedback on the intervention – then what will it take for a funder to support this work over the long term? Or, if the situation calls for a principles-based evaluation – which would involve turning attention away from short-term signals of impact and toward how well principles were adhered to – then what will it take to build a funder's comfort with such an approach?

Though capacity-building efforts will be unique to each funder, systems change also demands a new **culture of learning** across the sector. The resource team highlighted the key components of such a culture:

- Engaging in a reflective practice
- Building relationships across cultures, sectors and silos; learning from lived experiences
- Sharing failures and successes; embracing failure as a learning moment
- Resisting the temptation to want what is efficient and scalable
- Building a high tolerance for ambiguity and paradox; being comfortable with not knowing
- Supporting measurement systems that help to iterate and adapt
- Funding experimentation and net-weaving across scales/sectors, which requires support for coordination and communication

Participants also had the opportunity to discuss their challenges and strategies among each other and with the resource team. For example, one participant shared that their organization had rebranded its "Monitoring, Evaluation, and Learning" team as the "Adaptive Management" team and, in lockstep, deprioritized support for external evaluations while prioritizing the development of evaluative thinking among staff. Another participant asked how one can shift the fixed mindsets of board members, and the resource team suggested finding early adopters and building a dream team of collaborators who share the burden of sparking change.

By the end of the workshop, participants had stitched together an **action agenda**, which included elements like addressing barriers and developing capacity. Though they acknowledged that the day-to-day realities of their work make it difficult to change institutions, participants committed to exploring some of the concepts at a deeper level and acting on their visions over the coming months and years.

### VI. <u>Conclusions & Takeaways</u>

Reflecting on their own role in running the workshop, the resource team described their work as designing the necessary infrastructure for the sector. They emphasized that what they shared in the workshop isn't just a new tool; rather, it's a **new way of thinking.** It represents a move away from simple, reductionist cause-and-effect analysis, toward something much more complex – a bit like going from Newtonian physics to particle theory. This was echoed in the <u>second preworkshop webinar</u>, during which Michael Quinn Patton described the **thinking transformations** needed today:

- 1. Thinking beyond programs and projects, toward major systems change
- 2. Thinking globally, because global problems (e.g. climate change, refugees, economic turbulence, dying oceans, cyber-terrorism, weapons trafficking, multi-national corporate collusion) transcend national and agency boundaries
- 3. Thinking beyond bottom-up / top-down distinctions, and toward connections between the micro, meso, and macro levels
- 4. Thinking integratively and holistically
- 5. As evaluators, becoming interdependent, i.e. having skin-in-the-game

Moving forward, the resource team needs early adopters and collaborators, and so they asked participants: how can we go deeper as a community of practice? how can we bring others along? But they warned that this work is demanding and requires training well beyond workshops. Fortunately, demand is growing, which could someday upend today's dominant practices.



To push participants along, Zenda Ofir distilled her insights – derived from years of experience – as advice for participants to take back to their respective organizations:

- 1. Strive to understand and use the basic concepts of complexity. Use systems mapping to 'see' the system and its boundaries.
- 2. Shift focus. Evaluate in an honest manner for contributions to large-scale change. While

retaining some focus on outcomes/impact, focus more intensively on whether an intervention has been designed and implemented using a complex adaptive systems lens. In other words, evaluate design approaches or principles, or do process evaluation, that focuses on matters such as whether synergies or synergistic effects were considered, leverage points sought, influences or progress identified, and adaptive management/learning implemented.

- 3. Use theory-based evaluation where it makes sense. Determine the operating perspectives and relationships, and always analyze the underlying assumptions. See what patterns arise.
- 4. Innovate. There are no methodology recipes, although many established methods are useful for systems-informed evaluation. Read about the state of the art. Try to expand what exists.
- 5. Every evaluation will need a 'bricolage' a combination of methods. Use mixed methods, combining the strength of each, and work with 'big', 'thick', and 'warm' data wherever this makes sense.
- 6. ALWAYS systematically track unanticipated outcomes. Especially negative ones.
  - a. For example, the Green Revolution increased cancer and farmer suicide rates, and some gender programs disempower men enough to turn them violent.
- 7. Work intensively with the implications of different societal worldviews, perspectives, norms, and contexts. Do NOT automatically buy into dominant models and narratives about development or about how change works.
- 8. ALWAYS reflect on where power in the system lies, and what that means for an intervention and its evaluation.
- 9. The world is not static. Think about trajectories of change when dealing with systems and interventions.
- 10. If implementing all these aspects sounds too complicated, start small. For example:
  - a. include the question "Why" across your evaluation; this identifies the influences on the intervention, highlighting the interconnectedness of things;
  - b. include just a few complexity-aware evaluation questions in the next RFP/TOR;
  - c. use evaluation criteria that are complexity-aware; or
  - d. draw a useful systems map to inform a Theory of Change.

"The process starts with each of us taking stock of our own practices and considering how we each move forward. It takes humility of spirit, rigor of intellect, and depth of compassion to travel this path." –Rob Ricigliano, "The Evolving Operating System of Philanthropy"

### VII. Calls to Action

Before you move on from this report, please consider which of the following calls-to-action you can take on, over the short- and long-term. Thank you!

#### **At Your Organization**

- 1. Find and internalize your own reasons for why this new way of thinking is important—i.e. how it can manifest as better grantmaking and, ultimately, greater impact.
- 2. Carve out the time to understand these and related concepts for yourself, from your own perspective.
- 3. Organize a learning journey for your colleagues and close peers at other organizations—e.g. setup a lunch where they can come together, read this report, and discuss.
- 4. See your institution as a system itself—who and what needs to be targeted in order for dominant mindsets to evolve?
- 5. Put your action plan into motion!

#### **In Our Sector**

Please help build the field of systems change evaluation: the field of evaluation must be transformed in order to evaluate transformation, and there is an urgent need by funders to take action. You can contribute to the development of this promising field in the following ways:

- **Develop the infrastructure:** with the upcoming launch of Blue Marble Evaluation, participants can support the infrastructure needed to broadly disseminate this important work including website development, training modules, case studies, certification programs, and advice and support structures.
- **Learning by doing**: invest in a set of reference sites in each continent to apply the principles of Blue Marble Evaluation. Such sites would illustrate a wide range of cross-scale, multi-institutional, interdisciplinary efforts addressing the wicked challenges of our time. The sites would illustrate ongoing adaptive learning, cross-site comparison, and collective knowledge sharing. Such curated, real-world examples that illustrate large scale systems change would be ideal for locating future workshops, training, and conferences so that the convenings are contributing to change dimensions they are illustrating.
- Help build a community of practice: identify individuals, groups, and organizations
  within your networks who may be interested in learning more about how systems
  approaches to evaluation that embrace complexity concepts can transform their work.
  Share website links, references, training modules, case studies, certification programs, and
  advice/support structures that are emerging and encourage them to support the reference
  sites described above.
- **Cultivate donor collaborations**: convene leaders from other funders who are interested in this and identify entry points on how they can become more involved with systems change. Learn from thematic efforts such as the <u>Global Alliance for the Future of Food</u> and place-based efforts such as the <u>Regenerative Communities Network</u>, which have both embraced Blue Marble Evaluation as the guiding philosophy for the design, implementation, and evaluation of innovative, cross-scale global efforts.

## VIII. Appendix

### APPENDIX A: Resource Team



Margaret (Meg) Hargreaves M.P.P., Ph.D. Senior Fellow, NORC, University of Chicago margaret@norc.org

Meg has for the past two decades directed research and evaluation projects of complex place-based and system transformation initiatives, working across health care, public health, child welfare, early child development, public education, juvenile justice,

care, public health, child welfare, early child development, public education, juvenile justice, housing, and economic development sectors to address a range of social and health equity issues. Topics include reforming juvenile justice systems, increasing economic mobility, preventing and addressing child abuse and neglect, supporting healthy child development and school readiness, building healthy communities, implementing the Affordable Care Act, and responding to climate change. She has developed valid and reliable measures of collective community capacity to enact systemic change.



**Glenn Page**President and CEO of SustainaMetrix
gpage@sustainametrix.com

Glenn's career over the past 30 years has focused on large scale systems change and the transformative potential of measurement and adaptive learning in the

Anthropocene. He is the Lead Councilor of the Evaluation for Transformation Working (E4T) group of the SDG Transformations Forum, and founding President/CEO of SustainaMetrix LLC an international consultancy. He is co-leading the development of Blue Marble Evaluation infrastructure with Michael Quinn Patton and serves as Systems Convener of COBALT (Collaborative for Bioregional Action Learning and Transformation) in the Gulf of Maine. His work focuses on cross scale, transboundary, interdisciplinary issues of coupled social and ecological systems. His work has been recognized with numerous national and international awards and he publishes in a wide range of academic journals.



Zenda Ofir

Independent Evaluator and Honorary Professor, Stellenbosch University zenda@zendaofir.com; www.zendaofir.com

Zenda is an independent evaluation specialist from South Africa, currently based in Geneva. She has worked in more than 40 countries, primarily in Africa and Asia, for

bi- and multilateral as well as government agencies, foundations, universities, international NGOs and science councils. A former President of the African Evaluation Association (AfrEA) and Board member of the American Evaluation Association (AEA), she is at present Vice-President of the International Development Evaluation Association (IDEAS), Lead Steward of the Transforming Evaluations Steward Team of the SDG Transformations Forum, and 2019 Richard von Weizsaecker Fellow of the Robert Bosch Foundation in Germany. Since 2014 she is an Honorary Professor at the School for Public Leadership at Stellenbosch University in South Africa. She serves on the editorial boards of several evaluation journals and is a widely read blogger on Evaluation for Development.

### **APPENDIX B: Participants**

#### Anna Zimmermann Jin

Manager, Analysis & Insight, Skoll Foundation

#### Atje Drexler

Senior Vice President International Relations Europe, Robert Bosch Stiftung

#### **Ayo Atterberry**

Senior Associate, Annie E. Casev Foundation

#### **Dana Bourland**

Vice President, The JPB Foundation

#### Dara Menashi

Managing Director, Child Welfare, Case Commons

### **Devon Ysaguirre**

Manager of Strategy and Learning, Democracy Fund

#### Federico Bellone

Regeneration and Sustainability Specialist

#### Georgia Pessoa

CEO, Humanize Institute

#### **Greg Ratliff**

Vice President, Rockefeller Philanthropy Advisors

#### **Guilherme Antunes**

Program Director, Fundação Lemann

#### **Gurpreet Singh**

Analyst, Skoll Foundation

#### Laurie Lane-Zucker

Founder and CEO, Impact Entrepreneur, LLC

#### Liz McKeon

Head of Portfolio, Climate Action, IKEA Foundation

#### **Maria Claudia Santos**

General Coordinator, Fundación Arturo & Enrica Sesana

#### **Nicole McDonald**

Program Director, Indigenous Initiatives, J. W. McConnell Family Foundation

#### **Heather Grady**

Vice President, Rockefeller Philanthropy Advisors

#### **Heather McGray**

Director, Climate Justice Resilience Fund

#### **Irene Krarup**

Executive Director, V. Kann Rasmussen Foundation

#### **Jeanne Wardford**

Program Officer, W. K. Kellogg Foundation

#### Jen Heeg

Manager of Strategy, Learning & Impact, Humanity United

#### Jennifer Ho

Senior Learning Officer, Conrad N. Hilton Foundation

#### Jennifer Kou

Narada Foundation

#### **John Fullerton**

Founder & President, Capital Institute

#### **Kathy Reich**

Director, Ford Foundation

#### **Kecia Bertermann**

Learning & Impact Director, Luminate

#### **Kelly Diggins**

Program Coordinator, Rockefeller Philanthropy Advisors

#### **Richard Margoluis**

Chief Adaptive Management and Evaluation Officer, Gordon and Betty Moore Foundation

#### **Roberto Navas**

Director, Fundación Arturo & Enrica Sesana

#### **Ruth Rominger**

Collaborative Networks Program Director, Garfield Foundation

#### Savi Mull

Senior Evaluation Manager, C&A Foundation

### **Nicole Sherren**

Scientific Director, Senior Program Officer, Palix

Program Officer, Ford Foundation

### Shaheen Kassim-Lakha

Director, Strategic Partnerships, Conrad N. Hilton

**Yanni Peng** CEO, Narada Foundation

### APPENDIX C: Selected Key Concepts

Several key systems concepts were used throughout the workshop – the list below is taken from Ray Ison's 2010 book <u>Systems Practice: How to act in situations of uncertainty and complexity in a climate-change world</u> (2nd ed.).

**Boundary**: The borders of the system, determined by the observer(s) that define where control action can be taken; a particular area of responsibility to achieve system purposes

**Connectivity**: (Interrelationships): The relationships between components or elements (including subsystems) within a system based on factors such as influence and logical dependence

**Environment**: That which is outside the system boundary and coupled with, or affects and is affected by, the behavior of the system; alternately, the "context" for a system of interest

**Networks**: An assemblage of entities in relationship, e.g., organisms in an ecosystem; networked entities may be totally parallel, embedded, or partially embedded (structurally intersected)

**Perspective**: A way of experiencing that is shaped by our current state and circumstances, as these are influenced by our unique personal and social histories, where experiencing is a cognitive act

**Resources**: Elements (e.g., matter, energy, or information) that are available either within the system boundary or present outside the system in a manner the system can access and that enable a desired transformation

**System**: An integrated whole, distinguished by an observer, whose essential properties arise from the relationships among its parts; from the Greek word for "to place together"

**System of interest**: The product of distinguishing a system in a situation in relation to an articulated purpose, in which an individual or a group has an interest (a stake); a constructed or formulated system of interest to one or more people, used in a process of inquiry

**Systemic thinking**: Refers to the understanding of a phenomenon within the context of a larger whole; to understand things systemically is to put them in a context, to establish the nature of their relationships

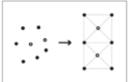
### **APPENDIX D: The Visual Representation of Complexity**

Please see the high resolution version of Dr. Joanna Boehnert's poster on the **CECAN** website.



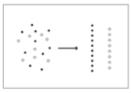
#### 1. Feedback

When a result or output of a process influences the input either directly or indirectly. These can accelerate or suppress change.



#### 2. Emergence

New, unexpected higher-level properties can arise from the interac-tion of components. These properties are said to be emergent if they cannot easily be described, explained, or predicted from the proper-ties of the lower level components.



#### 3. Self-organisation

Regularities or higher-level patterns can arise from the local interaction of autonomous lower-level components.

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  LEARMON, FORMS:

   Simple and autonomous behaviour can create order at larger scales.

   Simple and autonomous behaviour can create order at larger scales.

   Other artists spontaneously without top down control and hence can often remain in place even dipart of the system. I struggers.

   Emergence and self-organisation are closely initiated concepts. Self-organisation can cause emergent phenomena, but emergent ghenomena do not have to be self-organisation.



#### 4. Levers and hubs

There may be components of a system that have a disproportionate influence because of the structure of their connections. How these behave can help to mobilise change, but their behaviour may also make a system vulnerable to disruption.



S. Non-Linearity
A system is non-linear when the effect of inputs on outcomes are n proportional. The behaviour of a system may exhibit exponent changes, or changes in direction (i.e., increases in some measu becoming decreases), despite small or consistent changes in inputs.



#### 6. Domains of stability

Complex systems may have motitiple stable states which can change as the context evolves. Systems gravitate towards such states, remaining there unless significantly perturbed. If change in a system passes a threshold, it may slide rapidly into another stable state, making change very difficult to reverse.



#### 7. Adaptation

r. - TGBPEGITOTI

Components or actors within the system are capable of learning evolving, changing how the system behaves in response to intervention they are applied. So, for example, in social systems people may commiscite, interpret and behave strategically to anticipate frever shout in biological systems, species will evolve in response to change.

SWMPLS\* decorate volve to beame resolute to architecture volve to the commiscite of the systems.



#### 8. Path dependency

Current and future states, actions, or decisions depend on the sequence of states, actions, or decisions that preceded them – namely their (typically temporal) path.

- lependent art. n chosen to lizad a new policy initiative influences which other organisations also

#### 9. Tipping points

The point beyond which system outcomes change dramatically. Change may take place slowly initially, but suddenly increase in pace. A thresh-old is the point beyond which system behavior suddenly changes.

- ng poros: where of regions and we might not know it is coming, where of regions points can be used to affect change in a system. We can aim to get a in past a toping-point can also decrebed in the "domains of stability" definitions, others may be pushed towards and past a topping point by positive feedback of some kind.

#### 10. Change over time



#### 11. Open system

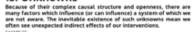
An open system is a system that has external interactions. These can take the form of information, energy, or material transfers into or out of the system boundary. In the social sciences an open system is a process that exchanges material, energy, people, capital and infor-mation with its environment.



A complex system is fundamentally unpredictable. The number and interaction of inputs/ causes/ mechanisms and feedbacks mean it is impossible to accurately forecast with precision. Random noise can have a large effect. Complex systems are fundamentally unknowable at any point in time - i.e. it is impossible to gather, store & use all the information about the state of a complex systems. 

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- 13. Unknowns



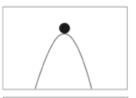
#### 14. Distributed control

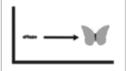
Control of a system is distributed amongst many actors. No one has total control. Each actor may only have access to local informa

#### 15. Nested systems

### 16. Multiple scales and levels

Actors and interactions in complex systems can operate across scales and levels. For this reason systems must be studied and understood from multiple perspectives simultaneously.

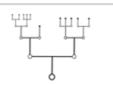


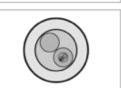


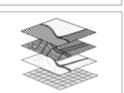












### APPENDIX E: Workshop Resource List

#### 1. Systems Thinking and Complexity Science

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